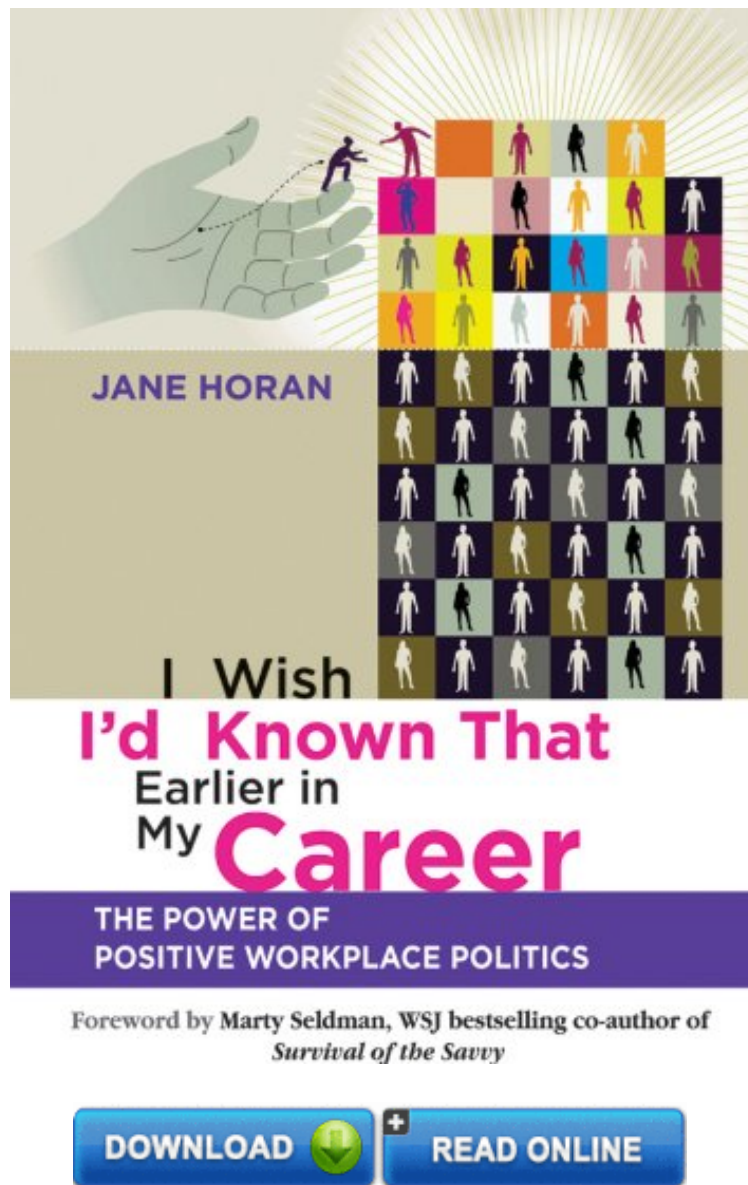


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I Wish I'd Known That Earlier in My Career: The Power of Positive Workplace Politics

Jane Horan

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Jane Horan : I Wish I'd Known That Earlier in My Career: The Power of Positive Workplace Politics before purchasing it in order to gage whether or not it would be worth my time, and all praised I Wish I'd Known That Earlier in My Career: The Power of Positive Workplace Politics:

2 of 2 people found the following review helpful. Lots of practical tips on how to leverage positive workplace politicsBy Asher SchachterThis book provides outstanding guidance on the nature and benefits of "positive" workplace politics. The key points that spoke loudest to me personally are listed below. However I doubt this will do justice to this book... Every chapter is illustrated beautifully by stories/scenarios based on actual events. This one is a

keeper for future reference. Lots of great tips.- For a given project, success is much more likely if you can get stakeholder buy-in before you present to the key decision makers. Dealing with/explaining complex issues during a key presentation distracts from the main message, whereas gaining prior buy-in enables the attendees to focus on discussing innovative strategies to support the project- Know your "personal story", i.e. practice your 30-second elevator pitch that describes what you do at the company, in case you bump into the CEO on an elevator and s/he asks you what you do at the company- "Negative" politics aim to benefit the self (i.e. narcissist) whereas "positive" politics benefit the company- Page 50: Gaining insight into perceiving comments and discussion at face value vs. potential underlying meanings and messages.- Page 63: how to successfully transition into a new role relinquished by a "glorified" predecessor who was promoted (still with the company).- Pages 90-94: how to manage your reputation if there is a gap between self perception and how others perceive you- Communication tips (see pages 115-116 for details: prepare, ditch the tentative talk, goals and strategies provided on p.116 to enable you to contribute meaningfully to every meeting)There's much, much more, but I think it's really worth reading it.1 of 1 people found the following review helpful. An essential read for all!By Eric WongAn essential read for anyone who wish to succeed in the modern corporate world.A long overdue book for the Asian audience, Jane's provided her readers with real live examples which many of us in the Asia region can associate with.The strong growth in the Asia region coupled with the huge influx of western investments created an unique environment where asian talents (both local and expats) had to delicately balance the expectations and perceptions of a management team half way round the globe. The same challenge exist in that western corporate office where the lack of cultural awareness often results in a feeling of "lost control". "I Wish I'd Known That Earlier in My Career: The Power of Positive Workplace Politics" gives reader a real sense of awareness, openly calls out the existence of "Politics" which is still a taboo subject in many organisations; sets it in a cross-geographical setting, making it a very realistic book where everyone can associate with.I strongly recommend the book to anyone who wish to succeed in a modern corporate environment, especially one that's working in Global MNC.Personally, I've enjoyed reading the book, as it'd brought about a certain nostalgic feeling associating some of the characters with people I knew.Also, there is a lot of value in adapting the learnings from the book, and incorporating them into the "Executive on-boarding" process. Given that a lot of investment had gone into identifying, and hiring process, the last thing we want is an attrition due to "politics"!0 of 0 people found the following review helpful. A very helpful bookBy Kaye L.I would suggest this one to anyone, no matter how far along they are in their own careers. I like this book because it is very relatable, and gave me a stronger awareness to my own career progression and politics in the workplace. Workplace politics is often viewed negatively, but now I see that it can be a positive thing as well and can be used to our advantage.I remember when I was in college, we were given a few books to read before graduation, and I wish this one was a part of that bundle.Give it a read, yoursquo;re sure to pick up a lot of helpful details to apply in your own life, no matter which stage you are in.

The must-read guide to understanding corporate politics in order to get ahead Designed to provide the reader with an understanding of corporate politics from a positive perspective, I Wish I'd Known That Earlier in My Career uses case studies to teach the essentials of organizational dynamics, power networks, and the decision-making processes and dilemmas involved in business. Examining corporate politics and the barriers many managers face in their efforts to reach the top, the book works to build awareness and strategies for business and career success. Taking a refreshing new approach to workplace politics, the book presents new ways to think about embracing opportunities in order to achieve personal and organization-wide career satisfaction. Rather than encouraging employees to move on and start their own businesses, it instead details how to move up within their current companies by learning to understand power bases and conversation more thoroughly. Combines individual case studies and real life situations with helpful tips and techniques designed to help overcome corporate challenges Each chapter tells a story that illustrates a constructive concept that can be easily learned and applied in the real world Covers topics including: political savvy, the benefits of self-promotion, performance management, sexual harassment, and other organizational challenges Essential reading for anyone looking to move forward in their professional life, I Wish I'd Known That Earlier in My Career provides genuinely helpful advice in a highly accessible, easily applicable way.