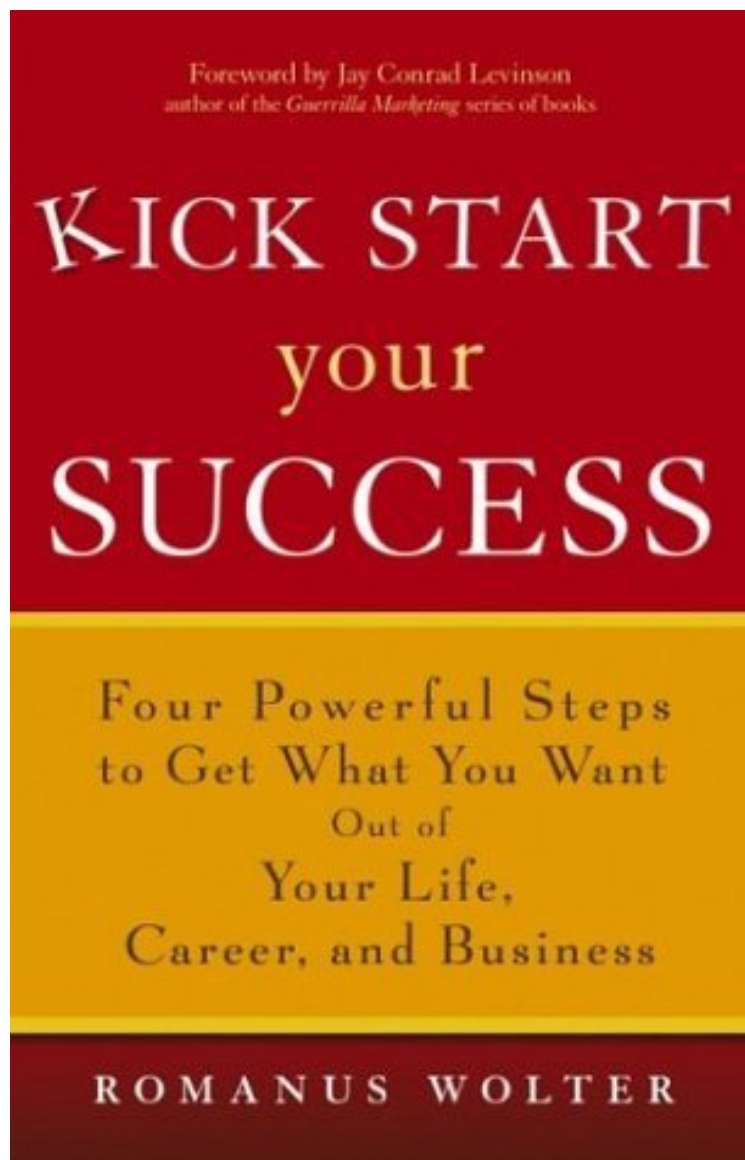


(Ebook free) Kick Start Your Success: Four Powerful Steps to Get What You Want Out of Your Life, Career, and Business

Kick Start Your Success: Four Powerful Steps to Get What You Want Out of Your Life, Career, and Business

Romanus Wolter

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0 of 0 people found the following review helpful. I love this bookBy K. MyerIt's smart, succinct, helpful. Common

sense but in way that's so digestible and real. The author knows what he's talking about. Wish I had read it a year ago!

6 of 7 people found the following review helpful. Disappointing
By A reader
I got this audiobook based on reviews given here, and maybe my expectations were too high, but I am disappointed in this book. My first complaint is the author read his own book. Sometimes this works, but in this case, his voice failed to convey his ideas with enthusiasm. I recommend the author actually spend some money and get a professional voice actor next time. The author's key to success is to write down not your goal, but your intent on what your goal will do to benefit other people. I found this to be helpful in preparing my elevator speech to find my dream job (which I have not yet found), but many other goals I found this to be non-productive. Having a good intent and sharing with others may push me in completing my goals, but if some goals are selfish in nature (winning an award, having self-satisfaction with a personal hobby done well, writing that great novel), sharing whatever good intentions gets me no further along than before. The author's solution is for me to keep 'spinning' my intent until I get help. A much better book (and audiobook for that matter) is *Eat That Frog* by Brian Tracy. You want clarity? It is significantly better than *Kick Start Your Success*. I know this review is going to be voted as not-helpful by all the author's skills, but I am warning you. This book is definitely over-rated.

1 of 2 people found the following review helpful. Timely Help for organizing web site
By Leo Germano
I followed the steps outlined by Romanus in the book and it helped a lot to apply what his ideas suggested to our first page, in fact our letterhead now utilizes the shorthand "Art that works for you" as the byline for our letterhead. It appears on all our collateral material and is useful in encapsulating what it is that we do for clients that is unique to us. It is just a lever that invites further comments in a discussion and in a networking atmosphere. It's just a few words, but it works out in our situation to lever and direct further conversation and dialogue with a potential client or reference person. Another useful and brief item in the book is the concept that whatever it is that we can do to encourage further questions from an encounter is most important. It isn't what we say that is important, it is what we empower others to ask about our business that is important. Whatever it is that makes them formulate what we do is far more important than us "telling them" what it is. Rendolent of Marshall McLuhan and the notion of "hot communication". Very Effective Marketing.

"If you want to propel your success and dreams to realization, read *Kick Start Your Success*." —Mark Victor Hansen, cocreator, #1 New York Times bestselling series *Chicken Soup for the Soul* and coauthor of *The One Minute Millionaire* "Timeless wisdom presented in an extremely readable manner." —Jay Conrad Levinson, author of the *Guerrilla Marketing* series of books "A wonderful little book filled with simple, transformational wisdom that will reshape all aspects of your life and work. You owe it to yourself to read *Kick Start Your Success*." —Dr. Joe Rubino, bestselling author and CEO of *CenterForPersonalReinvention.com* "I was lost. I knew I had an idea that would work but didn't know how to present it to the market. *Kick Start Your Success* allowed me to put my thoughts down in a concise way and discover an entertaining way to make them a reality." —Anne Patrick, television executive

From the Inside Flap
Kick Start Your Success catapults you from "I want" to "I will" to "I did!" It shows you how to gain the discipline, skill, and mastery it takes to pursue your purpose in life. This practical, life-affirming guide gives you the tools and techniques you need to create conversations that inspire others to help you succeed. *Kick Start Your Success* helps you master the four steps to success: Step 1: Gain confidence by stating your intentions—define your goal and be motivated by your own definition of success Step 2: Obtain focus by creating your instant impact message—convert your goal into words to bring your purpose into focus Step 3: Find your voice by using your success script—start powerful conversations that catapult you forward with conviction Step 4: Triumph by becoming "inter-ask-ive"—acquire the tools necessary to stick to and achieve your dreams Packed with easily accessible wisdom and actionable steps, *Kick Start Your Success* helps you pinpoint what you want—and then shows you how to go out and get it. It's just the kick in the pants you need to achieve anything you desire.

From the Back Cover
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About the Author
Reaching over 2 million visionaries and entrepreneurs monthly, Romanus is known as the "The Kick Start Guy." As the Success Coach for *Entrepreneur* magazine, the author of the popular *Kick Start Your Success* (Wiley Sons) and *Kick Start Your Dream Business* (Ten Speed Press), he provides practical, proven action steps that close the gap between goals and success. Romanus has inspired thousands of people to create unique strategies for success. His action steps apply to both a person's life and career, giving them the ability to make powerful choices. Romanus' work changes "I can't"; to "I will"; to "I did"

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