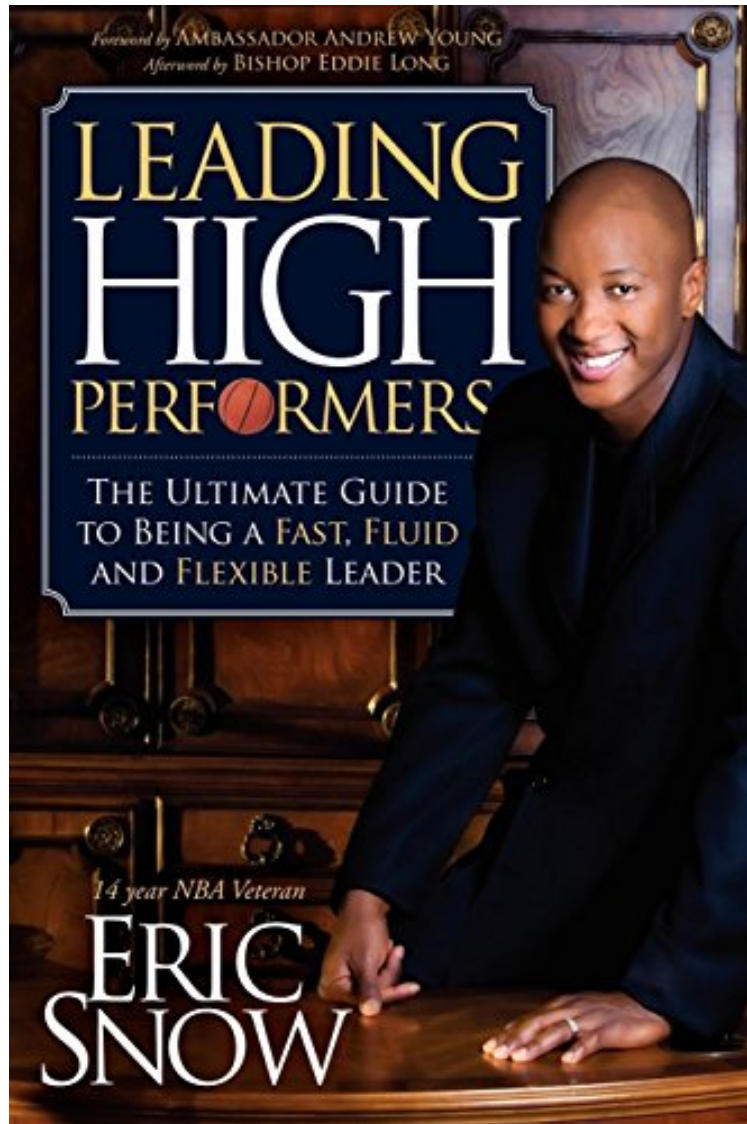


(Mobile book) Leading High Performers: The Ultimate Guide to Being a Fast, Fluid, and Flexible Leader

Leading High Performers: The Ultimate Guide to Being a Fast, Fluid, and Flexible Leader

Eric Snow

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Eric Snow : Leading High Performers: The Ultimate Guide to Being a Fast, Fluid, and Flexible Leader before purchasing it in order to gage whether or not it would be worth my time, and all praised Leading High Performers: The Ultimate Guide to Being a Fast, Fluid, and Flexible Leader:

2 of 2 people found the following review helpful. Heart and Soul of LeadershipBy andrew garlisi"Leading High Performers" is both a "nuts and bolts" and a "heart and soul" perspective on leadership. Eric Snow captures the essence of the heart and soul of leadership, and provides insights and information gleaned from years of leadership experiences

in the trenches of an extremely competitive NBA environment. Eric has complete authenticity and authority in the field of leadership. As a point guard in the NBA, Eric developed and refined his rapid decision-making skills, communication, focus on the target and team goals, ability to look for unexpected openings and opportunities (and take advantage of them), compassion and respect for team and adversary, ability to stay on course despite temporary setbacks and stumbling blocks--all in the face of persistent and profound adversity. Anyone who can thrive and become successful in this environment has more than earned the right not only to be recognized as a true leader, but also to serve as a source of inspiration and guidance for others who strive to lead in any field or endeavor. Leading High Performers has a great message, told with clarity, integrity and genuine love." Andrew P. Garlisi MD, MPH, MBA, VAQSF Director, Geauga County EMS 0 of 0 people found the following review helpful. A fine pick for those who want to make their good people great By Midwest Book Review People who do well can do better with the right person in front of them. "Leading High Performers: The Ultimate Guide to Being a Fast, Fluid, and Flexible Leader" is a leadership guide from NBA star of over fourteen years Eric Snow as he explains how he took his leadership skills from the basketball court to the business world. Knowing what your people can do and assisting that is Snow's message, and "Leading High Performers" is a fine pick for those who want to make their good people great.

Basketball demands a level of leadership that can consistently create teams with both personal responsibility and the autonomy to make split-second decisions in incredibly high-stakes situations. Does this sound familiar? Well it should this is the current environment for corporate, political, nonprofit, and educational leadership! In LEADING HIGH PERFORMERS, Snow develops his experience on the court into a formula to help corporate and organizational leaders understand how to get their high performers, MVPs, and top new recruits to perform better and follow their leadership. Because like basketball players today's organization leaders must be "fast, fluid, and flexible" to be successful, these new times, demand new leaders. Throughout the book, Snow examines the most crucial aspects of leadership development, including: The secrets of self-confidence, The keys to powerful communication, Tips for managing conflict, and Methods of obtaining peak performance from yourself and those around you Snow also frequently breaks away from his own lessons to bring readers the thoughts on leadership of some of the high-profile coaches and teammates throughout his college and pro careers, including Larry Brown, LeBron James, Tom Izzo, Allen Iverson, Nate McMillan and Jud Heathcote. Snow understands what it is like to be the new guy on the team, thrust into leadership the first day on the job and charged with leading legends of the game. It's not as simple as pointing in the right direction and expecting everyone to follow with a high-five and no ulterior motives. High performers have high expectations, high skill levels and high egos that must be catered to rather than ignored. It can be a job within a job leading these rock stars to winning results and woe to those who are unprepared.

"The leadership model that Eric Snow represents is vital not only to sports leadership, but to family leadership and to teaching in schools; it's key to managing a sales or manufacturing force, and it's one of the magic ingredients that has been necessary throughout world history to affect social change and create social victories." - Ambassador Andrew Young