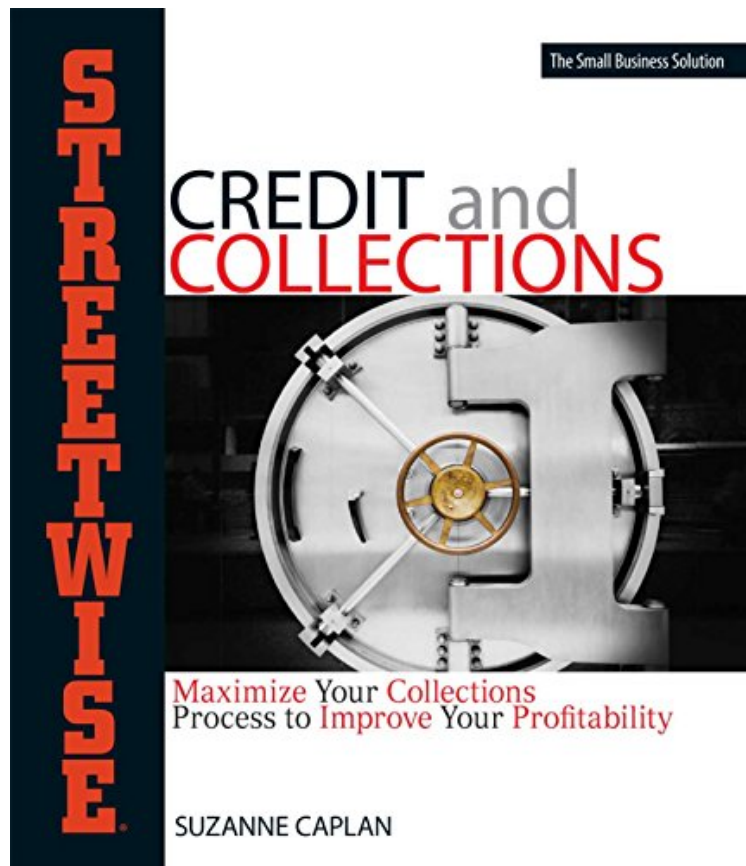


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## Streetwise Credit And Collections: Maximize Your Collections Process to Improve Your Profitability

*Suzanne Caplan*

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**Suzanne Caplan : Streetwise Credit And Collections: Maximize Your Collections Process to Improve Your Profitability** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Streetwise Credit And Collections: Maximize Your Collections Process to Improve Your Profitability:

1 of 1 people found the following review helpful. Making sure the money keeps coming By Rolf Dobelli Knowing how to extend and manage credit can mean the difference between a profitable small business and a bankrupt one. A problem borrower is a dangerous nuisance that wastes your time and money, and raises the specter of potential litigation. That makes Suzanne Caplan's book on managing cash flows and credit particularly useful. This straightforward manual presents clear information, including sample collection letters and step-by-step suggestions on resolving collection issues. Caplan uses real-life examples to supplement her ample basic information on issuing credit and collecting payment. getAbstract finds that her practical book can help small business owners or managers dodge the hazards of poor credit practices.

The credit and collection function of any business is the nerve center of the company. If proper records aren't kept and

receivables closely monitored, a company will have difficulty maintaining its cash flow and operations. Streetwise Credit and Collections provides you with the skills to manage your company's financial obligations, collect due payments, and avoid falling into debt. Streetwise Credit and Collections includes complete state-by-state requirements for small claims court, and sections on the applicable laws, statute of limitations, and legal interest rates that may be charged. The appendices contain information necessary for all businesses that grant credit, including the Equal Credit Opportunity Act and the Fair Debt Collection Practices act. Includes advice on: Securing credit and granting it Setting credit policies for your customers Hiring a collections agency as necessary You will undoubtedly encounter credit and collection issues from time to time. With Streetwise Credit and Collections, you'll have the information and advice to make the best business decisions and keep your cash flow healthy.